



Become a partner of **Blackfort.**



Our Company.



## Our Company. **Summary.**

### ABOUT BLACKFORT

**Blackfort** emerged as a spin-off of a well known financial industry leader in Switzerland.

The Company has its main operation bases set in **Zurich**.

**Blackfort** focuses on long term client relationships, investment expertise and operational efficiency in order to continuously increase the satisfaction and trust level among his clients.

### OUR VALUES

**Knowledge.** Only a team which constantly evolves professionally and socially can fully sophisticate customers in the today's fast changing business environment.

**Dynamics.** Our dynamics and flexibility, which go along with divergent thinking and effective solution implementation, allow our clients to profit from a result oriented team approach.

**Fidelity.** Building on trust, we aim to provide only transparent solutions, outlying all possible long term implications financing decisions may have, despite their short term profit projections.

### OUR TEAM & PARTNERS

Blackfort team consists of recognized **industry specialists**, with **extensive experience** gained in leading Swiss banks.

Our team's **knowledge** allows to anticipate and react to the economic changes and to meet requirements of all parties participating in a transaction.

Our **broad professional network** includes prime financing institutions in Europe, Asia and East Europe, agencies specialized in high-end assets and international law firms and insurance companies.

## Our Company. Our Services.

The three pillars of Blackfort's business offerings are Banking Solutions, Investment Advisory and Investment Management, for both, corporate and private clients.



- ❖ **Banking Solutions** offer the access to the Global Financial Markets through the trading and operations platform. Depending on client's needs we evaluate the potential cooperation with each entity of our network, which reaches from individual professionals to multinational financial enterprises. Consequently, the necessary administrative action is taken in order to allow smooth interaction between parties.
- ❖ **Investment Advisory** is principally qualified for investors who do have experience in bankable assets trading and a personal market view, but do appreciate to receive professional outlooks on global macroeconomics or a comprehensive advice on a specific region, industry or enterprise, ad-hoc or whenever needed. Integral part of the Investment Advisory is the consistent performance monitoring of client's book, its valuation and discussion.
- ❖ **Investment Management** offering suits mainly individual, non-professional clients as it allows to fully delegate the portfolio allocation towards Blackfort. Our trading team evaluates investment opportunities, makes investment decisions, guides portfolio performance and regularly coordinates investment strategy with the client.

# Our Cooperation Model for New Partners



## New Partner. **Become member of Blackfort**

- ❖ Become a member of Blackfort and **join an dynamic Swiss based asset manager**, which has multiple offices worldwide, excellent reputation in the market and a strong professional network.
- ❖ As self-sufficient profit center within Blackfort Capital you will enjoy **the privilege of independency, entrepreneurial spirit and freedom of action**. Business decisions on client segmentation, geographical concentration or marketing strategy can be felt individually and in best interest of your very own client book.
- ❖ As part of Blackfort you will get **access to a strong infrastructure base in Zurich and other cities**, with fully operational office spaces and meeting rooms. Our staff ensures a smooth and efficient workflow, supporting your main business activities.
- ❖ Our **sophisticated IT Solutions** (PM and CRM Systems) allows you to access, monitor and steer investment and transaction processes of your clients in a consolidated manner from your office space or remotely form your personal computer.
- ❖ Blackfort has **installed relationships** and underlying framework agreements with **numerous financial institution in Switzerland** and abroad, which grants you same favorable conditions and instant access to any or all off them from day one.
- ❖ Our **Portfolio Management** Team will support your investment process, monitor your portfolios and provide investment advice

### Infrastructure

Multiple Offices  
 Back Office Staff  
 Advanced IT Systems  
 Contractual Database  
 Business Relations

### Administration

Constant Licensing Requirement Fulfillment  
 Billing and Bookkeeping  
 Transparent Reporting  
 Indemnity Insurance

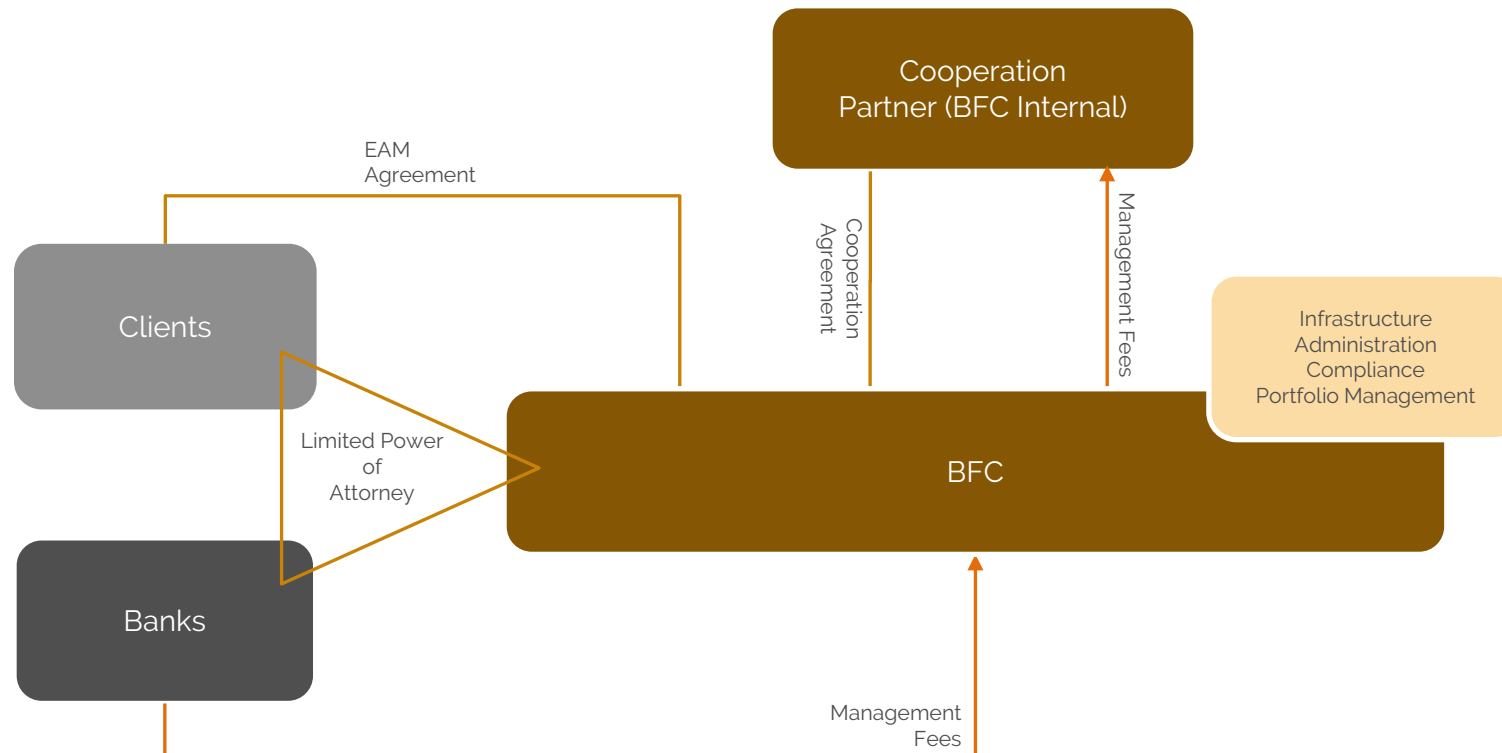
### Compliance

Regular KYC Review  
 Compliance Support during Onboarding  
 Review of Flow of Funds and other AML relevant transactions  
 Supervision of Investment Restrictions

### Portfolio Management

Investment Advisory and Management  
 Trade Execution  
 Regular Macro and Investment Analysis  
 Access to Research Database

## Cooperation Internal. Blackfort





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